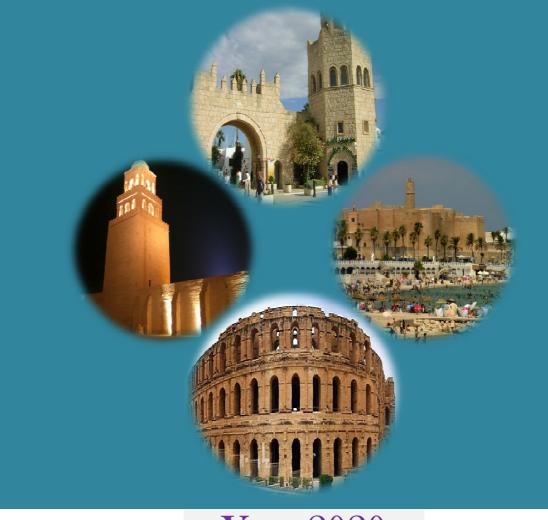


CHAMBER OF COMMERCE AND INDUSTRY OF THE CENTER

THE REGION OF THE CENTER OF TUNISIA



Year 2020

More than a Century serving the company

The region of the Center includes four Governorates :

- Sousse
- Monastir
- Mahdia
- Kairouan



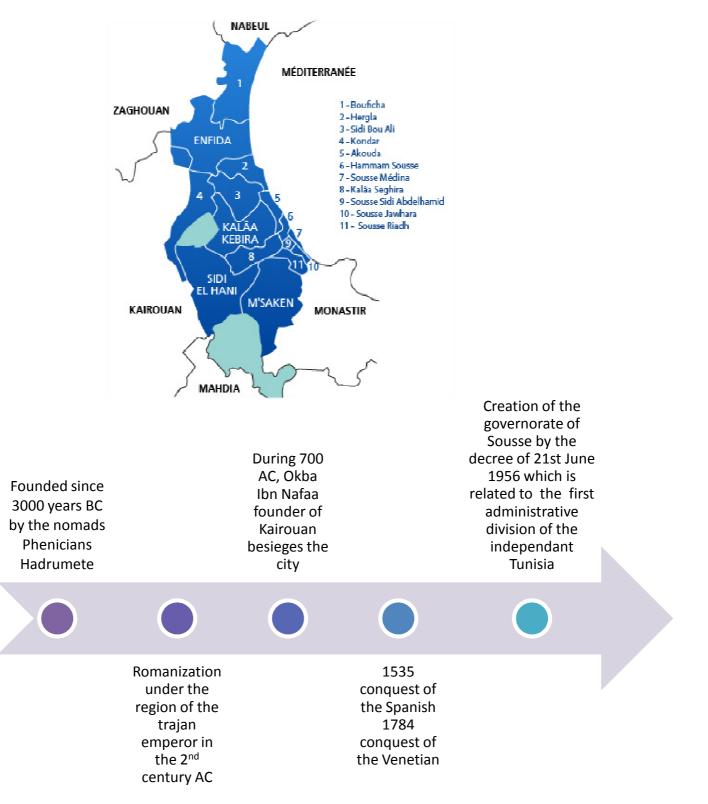
These Governorates represent the territorial area of the Chamber of Commerce and Industry of the Center.

GEOGRAPHICAL LOCATION

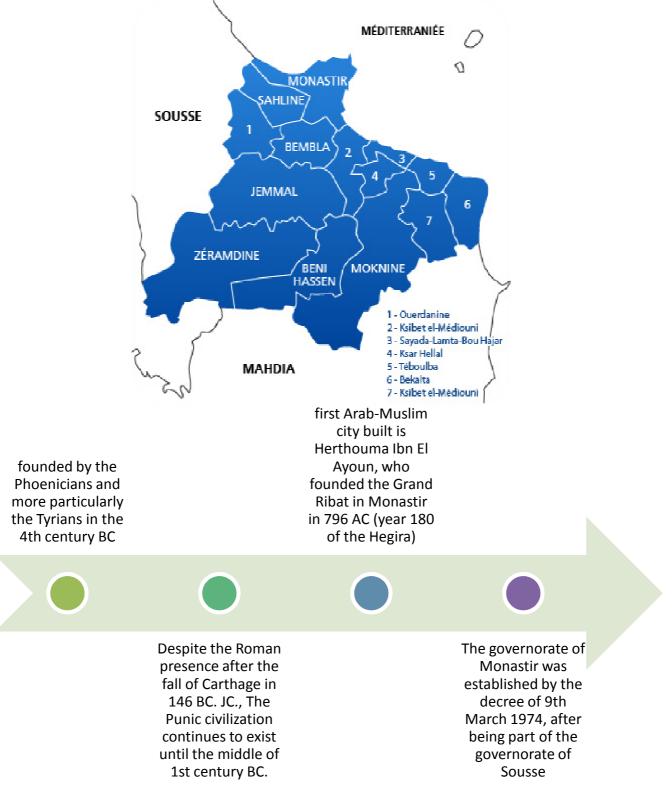
The region of the center covers an area of 13,287 km $^{2}(8\%$ of the total area of Tunisia).

| | Governorate of Sousse | Governorate of Mahdia | Governorate of Kairouan | Governorateo f Monastir |
|------------------------------|---|---|--|--|
| Situation | Located in the eastern side of Tunisia , from the golf of Hammamet to Monastir Skanes.It is placed at the head of the Sahel. | Located on the sides, in the eastern center of Tunisia | Located in the Western center of Tunisia | Located in the Eastern center of Tunisia |
| Area | 2669km² | 2873km² | 6712km² | 1033km² |
| Number of delegations | 16 | 11 | 13 | 13 |
| Distance from the capital | 140km | 203km | 140km | 170km |

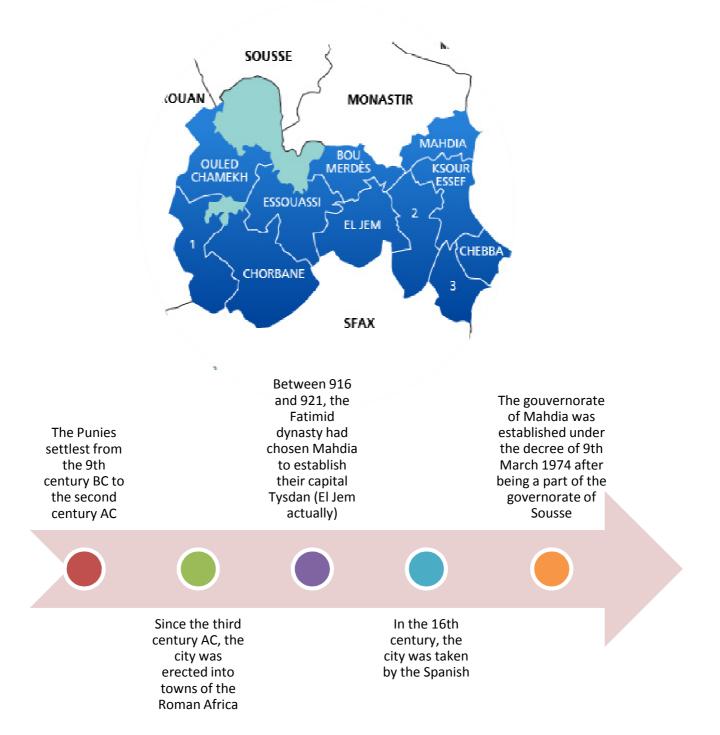
Governorate of Sousse



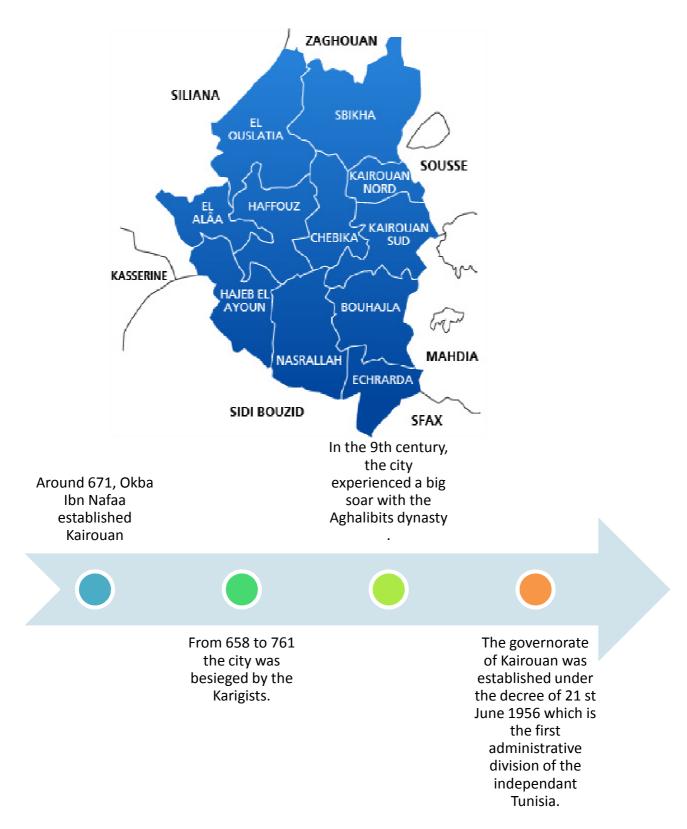
Governorate of Monastir



Governorate of Mahdia



Governorate of Kairouan



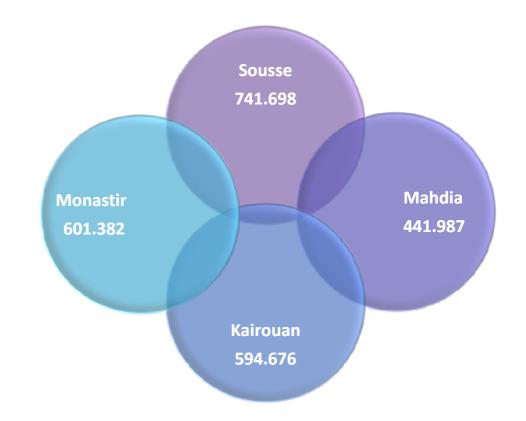
GENERAL DATA

| Population | 2.379.743 |
|-------------------------|---|
| Patents | 145.141 |
| Registrated of Trade | 82.075 |
| Manufacturing Companies | 1.473 (141.791 employees) |
| Exporting Companies | 902 (105.078 employees) |
| Craftmen | 45.278 (419 crafts companies) |
| Number of Hotels | 200 (28.544 employees 86.129 bed capacity) |
| Number of Tourists | 2.629.361 (12.888.803 Number of Nights) |

Year 2019

POPULATION

The Region of the Center has **2.379.743** million inhabitants ((20% of general population).



Labour force : 713.000

growth rate : 1.4%

Source INS 2019

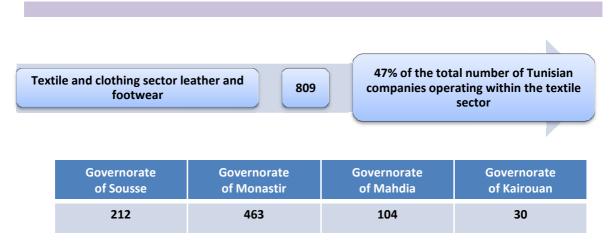
ECONOMIC DATA

INDUSTRY

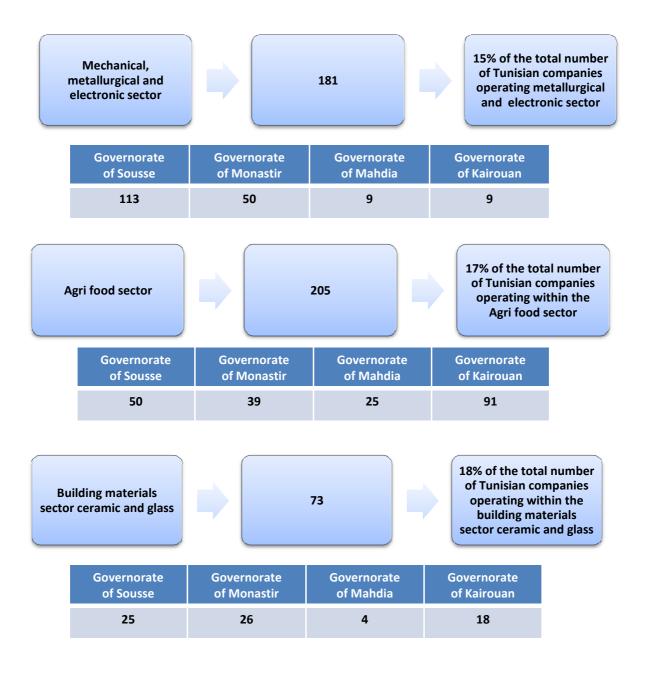
The industrial fabric of the region of the center includes about **1.473** industrial companies employing **10** people or more and represent **22%** of the Tunisian industrial fabric including **902** which are totally exporting.



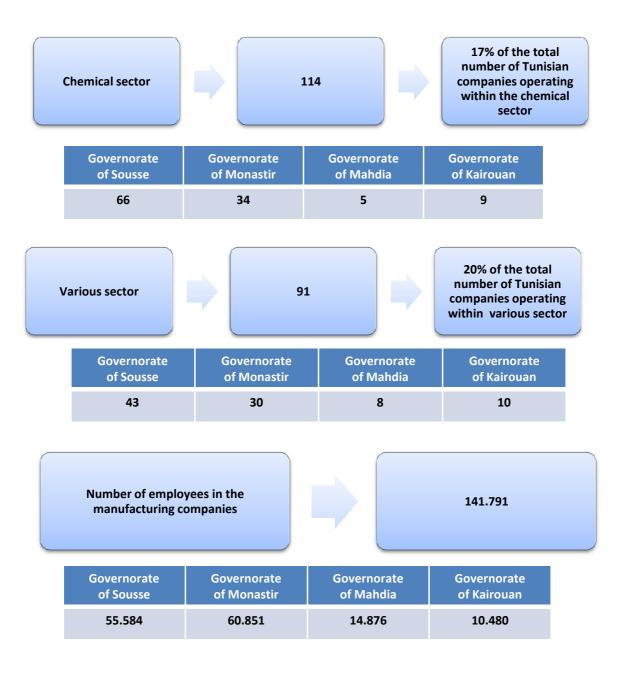
Distribution by Sector



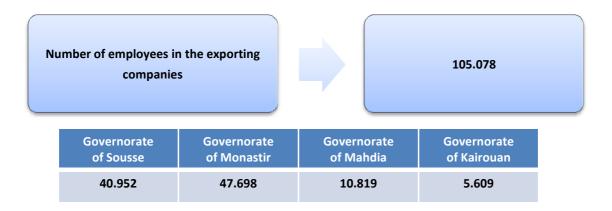
INDUSTRY



INDUSTRY



INDUSTRY



Totally exporting companies

The region of the center includes **902** totally exporting companies representing **39%** of the national total number of exporting companies.

| Governorate | Governorate | Governorate | Governorate |
|-------------|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia | of Kairouan |
| 314 | 456 | 99 | 33 |

TOURISM



Tourism is one of the most dynamic sector that defines the economy of the region of the center. It is a tourist pole by exellence with **215** Km of coasts largely sandy, a warm mediterranean climate in summer and soft in winter and a rich civilizational heritage (3 sites listed as a World Heritage by Unesco: The Medina of Sousse, The Medina of Kairouan, The Collossium of El Jem).

| Num | ber of Hotels 200 | Number of Tourists 2.629.361 | Employment 28.544 | Bed Capacity 86.129 |
|----------------------------|----------------------|------------------------------------|----------------------|------------------------|
| GOVERNORATE OF Sousse | 118 | 1.734.456 | 17.352 | 50.242 |
| GovernoratE OF Monastir | 53 | 596.721 | 7.000 | 25.223 |
| GovernoratE OF Mahdia | 22 | 246.992 | 4.000 | 9.890 |
| GovernoratE OF Kairouan | 7 | 51.192 | 192 | 774 |

Number of Tourists having visited the region of the center 2.629.361

86.129

Bed Capacity

Number of Nights

12.888.803

Source CRT 2019

AGRICULTURE

Agiculture occupies a prominent place in the scheme of development of the regional economy. In fact, the region is known for its agricultural vocation due to its vast olive groves and traditional gardening farms characterized by the following indicators:



Total agicultural area

1.309.889 ha

| Governorate | Governorate | Governorate | Governorate |
|-------------|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia | of Kairouan |
| 264.619 | 86.470 | 287.800 | 671.000 |

Ploughable agricultural area

916.774 ha

| Governorate | Governorate | Governorate | Governorate |
|-------------|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia | of Kairouan |
| 158.974 | 81.400 | 226.400 | 450.000 |

Source CRDA 2019

AGRICULTURE

Productive value of fishing

323.601.347 Dinars

| Governorate | Governorate | Governorate |
|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia |
| 53.052.000 | 53.485.000 | 217.064.347 |

| Value of | f agricultural | production |
|----------|----------------|------------|
| | abilealeala | production |

1.842.418.927 Dinars

| Governorate | Governorate | Governorate | Governorate |
|-------------|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia | of Kairouan |
| 333.331.000 | 137.839.000 | 666.181.927 | 705.067.000 |

Value of animal production

257.678.970 Dinars

| Governorate | Governorate | Governorate | Governorate |
|-------------|-------------|-------------|-------------|
| of Sousse | of Monastir | of Mahdia | of Kairouan |
| 111.320.000 | 52.764.000 | 257.339.400 | 175.486.000 |

Source CRDA 2019

AGRICULTURE

The Olive growing occupies the first place in the agricultural area with 477.400 he and more than 20 million olive trees and a production of olive oil of nearly 25.000 tones for the year of 2019



| | Governorate of Sousse | Governorate of Monastir | Governorate of Mahdia | Governorate of Kairouan |
|------------|--------------------------|----------------------------|--------------------------|----------------------------|
| Area | 80.000he | 63.600 he | 158.000 he | 175.800 he |
| Olive Tree | 4.258.000 | 3.465.000 | 5.400.000 | 7.250.000 |
| Olive oil | 4.258 T | 602T | 1.772 T | 18.000 T |

Our exports of olive oil are primarily intended to the European Union (Italy Spain, Belgium, the United States, Canada and the United Arab Emirates)



Source CRDA 2019

HANDICRAFTS

| | **** | <u> </u> | Second - |
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The craft is one of the most dynamic sectors of the Region's economy of the center and one of the oldest professional activities and better distributed across Tunisia.

| | Governorate of Sousse | Governorate of Monastir | Governorate of Mahdia | Governorate of Kairouan | Total |
|--------------------|--------------------------|----------------------------|--------------------------|----------------------------|-------|
| Craftmen | 11 816 | 11 312 | 6 426 | 15 724 | 45278 |
| Craft companies | 129 | 201 | 77 | 12 | 419 |

Handicrafts offers a range of more trades divided into sectors. In animal or plant fibers, wood, metal, glass, clay or stone, the product of crafts has always adapted to the motivations and cultural and usual needs that define its real function and its true value



Source ONA 2019

HIGHER EDUCATION

Establishment of higher education

The region of the center currently has **44** public establishement of higher education welcoming **55.000** students for the university year **2019/2020**.

| | Governorate of Sousse | Governorate of Mahdia | Governorate of Kairouan | Governorate of Monastir |
|----------------------|--------------------------|--------------------------|----------------------------|----------------------------|
| Nb of Establishments | 18 | 12 | 6 | 8 |
| Nb of Students | 26 950 | 14 213 | 6 997 | 6 841 |
| Nb of Graduates | 6 130 | 1 923 | 1 450 | 1 604 |

Source : University & ISET 2019

Professional training centers

The region of the center has **27** public professional training centers welcoming more than **13.000** trainees in **2018/2019** in different specialities such as textile and clothing, hospitality, energy, plastics, etc.

| | Governorate of Sousse | Governorate of Monastir | Governorate of Mahdia | Governorate of Kairouan |
|--------------------|--------------------------|----------------------------|--------------------------|----------------------------|
| Public Centers | 10 | 9 | 3 | 5 |
| Nb of Specialities | 66 | 61 | 15 | 34 |
| Nb of Trainees | 5495 | 4500 | 892 | 2196 |
| Nb of Graduates | 1834 | 870 | 231 | 271 |

Source : A.T.F.P 2018

APPROPRIATE ENVIRONMENT FOR INVESTEMENT

Industrial Zones



Zones of Regional Development

14 areas of regional development for the sectors of the industry, handicrafts and some service activities:

| Sousse | Mahdia | Kairouan |
|------------------------------|--|--|
| • Sidi El Hani Delegation | Chorbane Delegation Essouassi Delegation Hbira Delegation Ouled Echamekh Delegation | Sbikha Delegation Bouhajla Delegation Echrarda Delegation Nassrallah Delegation Hajeb El Ayoun Delegation HaffouzDelegation Echbika Delegation Kairouan South Delegation Kairouan North Delegation |

APPROPRIATE ENVIRONMENT FOR INVESTEMENT

2 zones of encouragement to regional development which are favored in the sectors of the industry, handicrafts and some service activities.

| Governorate of Kairouan | Oueslatia DelegationEl Alaa Delegation |
|-------------------------|---|
| | |

1 zone of encouragement to regional development in the tourist sector :



* Cultural Tourism

Competetive Pole

Competetive Pole of Sousse : Novation City

The technopole is a space dedicated for the sectors of mechanics, electronics and data processing. It occupies an area of about **55 he**. It offers spaces for :

- Production : (relay workshop, areas for investors)
- Technological Innovation : (an incubator and a center of technological ressources)
- Research : (a research center in microelectronics and nanotechnology)
- Training : (The National School of Engineers specialized in mechanics,

electromechanics and data processing and the Higher Institute of microelectronics and nanotechnology)

-The Industrial zone of multiservices in Enfidha (142 he)

-The offshoring zone in Hammam Maarouf (48 he)

APPROPRIATE ENVIRONMENT FOR INVESTEMENT

Industrial and technological pole of Monastir :

The technological and industrial pole of Monastir, developed by MFC POLE, it is composed of :

Pole of Textile Clothing / 100 he :

- Textile Technopole 50 ha offring :
- A space hosting companies of services and industry, textile and fashion.
- An incubator and relay workshop.
- A center of technological resources
- An institute of fashion.
- A space for exhibition and a conference room.

-An industrial zone dedicated for textile finishing (50ha) Multisectoral industrial Pole /110 he



FACTOR COSTS OF PRODUCTION

Energy:

The cost of energy is more advantageous compared to that in Europe. Energy is distributed through modern networks capable of meeting the demands in Industry.

| Туре | U.M. | Average Cost |
|--|----------------|------------------------|
| Electric Energye (low Voltage: installment betwen1200 monthly) | Kwh | 0,05 Euro |
| Water (C>500 m3 quarterly) | m3 | 0,40 Euro |
| Fuel : •Regular gasoline •Diesel | Liter Liter | 0,63 Euro 0,48 Euro |

Source: FIPA 2019

Labour Force :

The amount of wages is fixed according to collective conventions or by the negotiated contracts between the employer and the employee, according to the Guaranteed Inter-Professionnal Minimum Wage « SMIG » which is revised every three years.

| Scheme for employees paid by the hour | basic monthly salary (Euro) |
|--|--------------------------------|
| 40 Hours | 97,60 |
| 48 Hours | 113,28 |

Source:Governmental Decree N°2019-454 of May 28, 2019

| Scheme for employees paid per month | basic monthly salary (Euro) |
|--|--------------------------------|
| 40 Hours | 104,99 |
| 48 Hours | 123,08 |

Source:Governmental Decree N° 2019-454 of May 28, 2019

Year 2019

THE MULTI- NATIONALS ESTABLISHED IN THE REGION

Many multinationals established in the region :

Benetton / IDUNA (Italy) (Textile Industry)

Dräxlmaier (Germany) Lioni AG KBE (Industry of Electronic Automobile Components)

General Electric (USA) (Industrie Electrique)

Pirelli (Italy) (Pneumatic)

Uniland (Spain) (Building Material Industry)

JIT (Japan)

Van de Velde Tunisia (Belgium)

INFRASTRUCTURE

I – PORTS:

The region of the center is an important place of commercial and fishing port.

Port of Sousse

It is situated in the center of Tunisia, it has a strategic position as it is located in the middle of the Mediterranean. It is specialized in the processing of diversified merchandise between the European market, characterized by a rapid economic development and a strong african continent with its emerging economy and its market which has hundreds of millions of people.

This site is a powerful and reliable transit of secure goods and ships.



Deepwater port of Enfidha

A big project of development for the governorate of Sousse with a planned logistic area of 1200 he.



INFRASTRUCTURE

Port of Fishing

Fishing is an important socio-economic activity for the region of the center with 208 Km of coastline. There are 11 fishing ports and among them 3 offshore (1/3 of the total number nationally).

The aquaculture is developed in marine sites or in offshore floating cages.

The region is considered among the most important poles in Africa. It contains 15 aquacultures considered among the most important ones in Africa specialized in rearing sea bass and sea bream, 6 units of tuna fattening which are totally exporting and 15 freezing units and packaging of fish and shellfish.



INFRASTRUCTURE

II - TRANSPORT:

The region of the center is characterized by an intermodal transport (road rail, sea and air).

Air Transport

There are 2 international airports in the region : The airport of Skanes -Monastir and the airport of Enfidha-Hammamet which has an international span and an annual capacity of 5 million passengers.



Sea Transport

The region has a commercial port located in the center of Sousse and also 2 marinas; marina El Kantaoui and marina Monastir.



TRANSPORT

Rail Transport

Central Carrefour of Tunisia, the central region is endowed with :

-Railway network for the transport of merchandise and passengers linking the cities of Sousse-Tunis and Sousse-Gabes

-Light Rail Transit Line connecting the major cities (Sousse-Monastir-Mahdia) and towns of the Sahel.

-An important road network to facilitate the movement of passengers and goods: Auto, cars, trucks, individual and collective taxi.....

